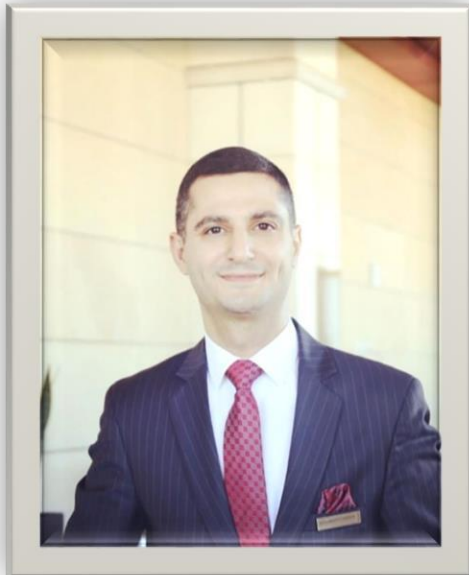




Students Success Stories



Saleh Ali
Director of Housekeeping
Intercontinental Amman Jordan



Mohammad Turkmani
Senior Restaurants Manager.
Ritz Carlton Hotel Amman



**Chief Accountant
Kempinski Hotel Amman**



**Nasser Ayyad/ Sous Chef
The Ritz – Carlton Amman**



Motaz Zayed
Executive Chef
St. Regis Hotel Amman



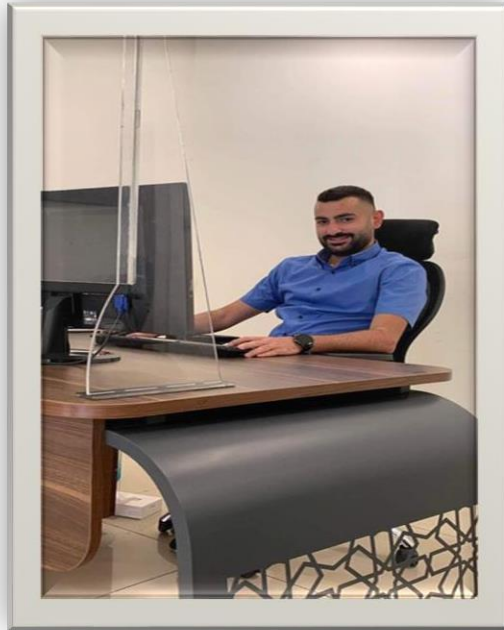
Muhannad Hameed
Dead Sea Marriott Resort & Spa as a Hotel Manager



Mohammad Al-Bdour
Food Safety & Hygiene Manager
Intercontinental Amman Jordan



Hani Dabbas
Food & Beverage Director
Crowne Plaza / Amman Jordan



Saif Zrekat
Cluster Reservations Manager
Movenpick Resorts/ Amman, Jordan



Main Muammer
Assistant Food & Beverage Manager
The Ritz- Carlton Residences, Amman



Dr. Omar Taha
Head of department
College of Tourism and Hotels - Department of Hotel Management
Yarmouk University



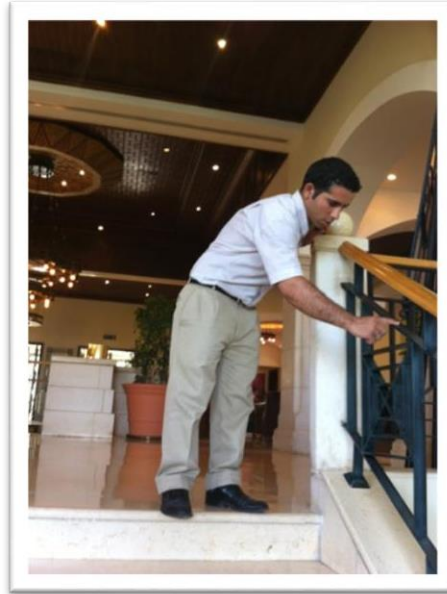
Ala'a AL-Rafati
Administrator
Jordan Hotel Association

My name is Ala'a AL-Rafati. I studied Hotel Management at Ammon Applied University College (AAUC) and I graduated in 2019. It gives me a great pleasure to share my journey at AAUC with you. Education doesn't stop after you graduate and doesn't stop after you finish your MBA or PhD either. After I graduated, I started working at the Century Park Hotel as a Receptionist for one year and I got a good experience from that job. I love working in the field that I studied for four years. I enjoyed the period I spent at AAUC, it changed my personality and made me stronger. Currently, I am working at the Jordan Hotel Association as an Administrator and I am involved in many projects which build on my career path and add to the successful journey ahead. My advice for young graduates is "Always aim to be the best at everything, and just go for it".



Sima Zureikat
Customer Service Manager
InterContinental Jordan Hotel

My name is Sima Zureikat and I graduated from Ammon Applied University College (AAUC) with a Bachelor degree in Hotel Management in 2016. I am honored to share my experience and journey at AAUC with you. At the beginning of my studies I faced a lot of problems, but I always have this principle on my mind "I am the only one who see my goals and never believe in failure". I realized that education doesn't stop after a degree. We reach our potentials only through ongoing education and work experience. I used to work in the intermediate service center as a call center at the InterContinental Jordan Hotel, where I developed my skills and was able to prove my self and reached the position of guests relations and business club officer until I reached the position of a customer service manager. I am still working at the InterContinental Jordan Hotel as a customer service manager. Last but not least, my advice to young graduates is "Never give up on a dream just because of the time it will take to accomplish, the time will pass anyway, aim to be the first and don't give up".



Ahmad Aref Alajjori
Hotel Management Supervisor
Movenpick Hotel Dead Sea

I am Ahmed Aref Al-Ajouri, a graduate of Jordan Applied University College for Hotel and Tourism Education. I am now working as a hotel management supervisor at the Movenpick Hotel, Dead Sea. I am very proud of my work, especially that I chose the hotel business with a strong personal desire and with family guidance, and I have the ambition to be a manager of one of the important hotel departments one day, so I worked on developing myself by studying a hotel management diploma at Jordan University College, the most prestigious place among the colleges. Hotel and tourism in Jordan, and this is what gave me the opportunity to get a better job and then I was promoted until I got a job as a hotel management supervisor at the Movenpick Hotel, Dead Sea. I wish all the dear students of the college excellence and success in their scientific and practical careers in this field, and that each one of them achieves the goal he dreams of.

2017-2016



Fahid Drarieh

I graduated from JAU in 2010 with a Bachelor degree in Hotel Management. I began my career in the hospitality industry back in 2007 in the Banqueting department at the Sheraton hotel-Amman.

In 2008, I joined the ~~Four-Seasons~~ hotel team and worked my way up to become a Food and Beverage Supervisor.

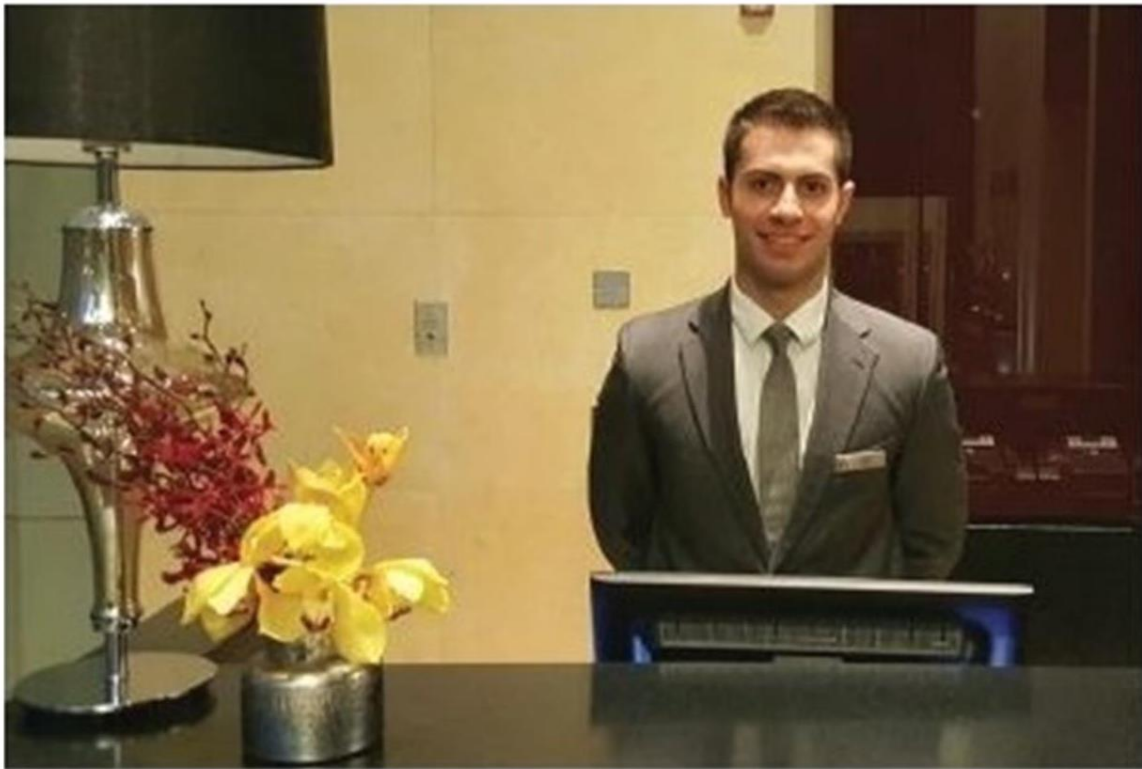
During that time, in particular in 2012, one of my valuable VIP guests, who ~~was~~ a well-known business man in Jordan, offered me a position to manage one of his hotels. I accepted his offer without hesitation. When I started my new job, the hotel sales increased dramatically in a very short time, the expenses reduced, the entire building was freshly renovated with new decoration and new paint, new staff uniform & rates were adjusted accordingly and most importantly the hotel marketing strategy improved.

I worked there for almost a year until I left to the USA in 2013. The US opened up the doors for me. I started as a Cashier for Home improvements store in Los Angeles/CA to ~~pay~~ my bills until I have found the perfect opportunity in the hospitality industry in the state of Arizona. I worked at the Marriot hotel in Phoenix, AZ until I received an offer to manage one of the busiest Chinese restaurants in town that exceeds \$3.2 million dollars of sales per year.

I worked there as a General Manager for two years and a half. My qualifications and experience that i built over the past years carved out the space for me to become a hotel General Manager again in Phoenix, AZ. The Hotel chain that has more than 620 hotels in the U.S and Canada

A big "thank you" goes to my teachers, friends and staff at JAU for their great support during my years of study.

Good luck everyone and God bless you all.



My name is Odai Al-Baghdadi...

I'm 21 years old and I am studying Hotel Management at Jordan Applied University College of Hospitality and Tourism Education and currently working as a Front Desk Agent at The Boulevard Arjaan by Rotana.

I started the college in 2012 having only little background about it that it is small and students have to abide by the rules of the uniform. This made me feel worry. However, when I started and spent some time in it, I knew deep down that this is the path I wanted to choose.

During the Recruitment Day-the event that takes place every year at the university- I applied to Rotana Hotel and got a position there right away. I started as an Operator, promoted to Front Desk Agent, and now I am looking forward to achieve a higher managerial position.

I've learnt in JAU how to actually deal with different mindsets, cultures, religions, and deploy these skills in the industry, build new relationships with guests around the globe and fulfill their needs.

I've spent four years in the college, and I still remember the first day as it was yesterday. I would like to thank all the teachers who actually helped me to be where I am now and for all the unforgettable moments that I have cherished.

2021-2022

AAUC Graduate

Batool Masadeh



I first entered the hospitality industry in 2012 when I started studying at Ammon Applied University College. After a couple of years of school and working in the retail industry, I got a job as a waitress at the InterContinental Hotel. I managed to integrate all the skills and knowledge from my courses to become a Guest Relations Officer in just 7 months. In less than a year, I was the acting Supervisor of the Executive Lounge Meeting and assisting travelers from all around the world, and by the time I graduated, I was officially the Supervisor at the same time I maintained great results at school and graduated at the top of my class. During that year, I had the chance to implement the new Club InterContinental Standard and pass the 10's of internal and external audits. After over a year as a Supervisor, I got the opportunity to start a new role at Rotana Corporation as an Assistant Manager for Rotana Club and assisting in the daily Front Office Operations. I got recognized as the manager of the quarter and manager of the year competing with colleagues that spent several years in the industry.

In just six years, I moved up and got several promotions in the hospitality industry which is considered one of the most challenging industries in Jordan.

The real success for me is seizing the chance to get ahead in what once was a male-dominated industry in Jordan where it used to be considered inappropriate for females to work let alone being managers.

During COVID-19, I was coached by the Front Office Director to be more involved with front office operations from problem handling, leading the operation, and be more involved in the admin parts of the front office. I also took part in handling the quarantined guests and implementing the new COVID-19 related standards.

I hope having schools like Ammon that had a great part in shattering the glass ceiling in the hospitality industry will continue to inspire young females to choose to grow in the hospitality industry.

AAUC Graduate

Dalia Nawajeh

2021-2022



My name is Dalia. I have studied Tourism Management at AAUC (formerly JAU). I Graduated holding a Bachelor certificate in Tourism Management along with certification of appreciation for my distinguished performance.

My career started only one month after I graduated from the university with one of the top names in the hotel industry. I have started as a Cluster Reservation Agent with InterContinental Hotels Group (IHG) where in that department we were handling 4 hotels.

Yes, I know the struggle was real, especially when you work on four screens and need to be fully focused with the guest, where they want to book, in which destination, and make sure you confirm the details in the right screen, in the right hotel with accurate guest details, and as well where you can shine and enjoy your work by learning more to reach what you want and this is what I did.

I worked so hard and smart. I asked all that I want to ask, to learn more; eventually proved to myself that I'm ready for the next step.

After one year and a half, I've been promoted to be a Cluster Reservation Supervisor, where at this stage, I had more responsibilities, more challenges, and not to mention the competition I faced from my peers because I was the last who joined the department but still got the promotion the same as the other two who were 1 year before me in the department; but, one thing you have to know " if you are not willing to learn no one can help you. If you are determined to learn, no one can stop you."

A couple of months later, we were preparing to open another hotel with 420 rooms to join the cluster. I took this as a room to grow instead of looking at it as a stress and extra work. Hence, I believe a positive attitude leads to a positive outcome. Not only my immediate manager was impressed of my work and positive attitude, but also the general managers were very impressed as once one of the general managers did quality check by himself but as a "mystery shopper" with random employees whom I was one of them, but I didn't know until they revealed that to our director, and they were so happy from my results especially for being patient and positive. By the time I was working so hard on myself, the result was to deserve the next step to be a Cluster Assistant Reservation Manager.

I continued my success and hard work at the same group, the IHG group, in different regions. I reached out and I was asked if I want to continue my successful career with them and if I'm willing to move out of Jordan. I took time to think about it, and I was already close to two years as an assistant; therefore, I decided to take this step and continue my career with them in the Gulf region as a Reservation Manager which was a good exposure, never at any moment was easy but a great experience, different region, multinational team and I had the chance to be the Acting Revenue Director, as my director moved to continue his career with a different brand after 6 months of me joining the new hotel.

You might ask how my career got affected by the COVID-19 as the whole tourism sector got affected. Corona was the surprise for two years, but I didn't give up. I was looking for online courses to continue my knowledge. I started learning a new language. I worked as a part-time worker with NGO's until the tourism sector will recover. Now, in a couple of months or probably weeks, I will be back in the hotel industry starting with a new chain.

My name is Sari Al-Sabbagh. I am 30 years old. I studied Diploma in Hotel Management at AAUC and graduated in 2010.

My first job was a banquet waiter at Le Meridian Hotel Amman, then I moved to the Four Seasons Hotel as a full time server. I had the chance to go to the UAE for a pre-opening at Ritz-Carlton Abu Dhabi and I worked there as a Food and Beverage Supervisor, and then I got a promotion to Assistant Restaurant Manager (Acting Restaurant Manager).



Then I worked as a Food and Beverage Manager in the Aviation Industry at Etihad Airways.

Currently, I am holding the position of Food and Beverage Manager at the Century Park Hotel Amman.

Studying at AAUC helped me to climb the ladder of the Hospitality industry, and because most of my classes were practical, I gained so much experience from AAUC to help me in my career.



أنا الطالب زياد البشيش، خريج عام ٢٠١٧ بعد أن أنهيت المرحلة الثانوية أصبحت في نواحه البحث عن التخصص المناسب وما قد يحتاجه سوق العمل بعد خمسة سنوات من الدراسة علم أن لا يتعارض مع شغفي و هو الطبخ و عالم المطابخ، و نصحتني بعض أساتذتي بالتوجه إلى كلية عمون الجامعية التطبيقية و الاستفادة من إحدى شهاداتها. التحقت بالكلية بتخصص إدارة الفنادق، كانت الدراسة ممتعة جدا و مفيدة، و بعد إكمالتي الدراسة في أواخر عام ٢٠١٧ عملت في اثنين من فنادق الخمس نجوم في عمان و آخر في مدينة البتراء الوردية. خلال عامين فقط أصبحت Demi Chef مع العلم أن هذا المسمى الوظيفي لا يمكن تحصيله قبل سبعة سنوات من العمل. إلا أنني ربطت شغفي مع دراستي و استطعت أن أتفوق على أقراني بالعمل و المتابعة.